

BUSINESS FOR SALE

REMOTE/RELOCATABLE IT SERVICES & CONSULTING COMPANY



BUSINESS OVERVIEW

The company has over 20 years specializing in IT design, consulting, and implementation services. Their primary focus is working with small and medium-sized enterprises (5-250 users) as their managed service provider.

The current owners are willing to offer the appropriate training & transition to ensure a smooth transition. The remaining staff are all well tenured and experts in the field.

The ideal buyer for this company will have knowledge and experience in this field.

NORMALIZED FINANCIAL SUMMARY

		Normalized Revenues	EBITDA
FYE 2022	\$	2,633,835	\$ 352,637
FYE 2021	\$	2,083,092	\$ 268,138
FYE 2020	\$	2,858,069	\$ 492,716
FYE 2019	\$	2,018,262	\$ 99,636
FYE 2018	\$	2,295,333	\$ 326,685

SALE INFORMATION

Type of Sale: Share Sale

BUSINESS ASKING PRICE: \$1,231,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
 - » Goodwill and Normal Net Working Capital of \$222,000.

For more information on this business, please contact:

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COMPANY PROFILE

Listing ID:	VANCOBC002-N563
Location:	British Columbia
Type of Entity:	Corporation
NAICS 541514:	Computer systems design & related services

HIGHLIGHTS

- Relocatable
- Well defined target market with room to grow
- Considerable monthly recurring revenue responsible for nearly 25% of annual sales and growing
- Low customer concentration

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