


BUSINESS FOR SALE

BUILDING SUPPLIES AND HOME CENTRE

INCLUDING PROPERTY

Listing ID:	VANCOBC002-N565
Location:	British Columbia
Type of Entity:	BC Corporation
NAICS 541514:	4441 Building Material Dealers



Acquire a thriving, long-established building supplies and home centre opportunity with decades of community service, including a valuable property.

BUSINESS OVERVIEW

This building supplies and home centre has firmly established itself as a cornerstone of the local community and has a strong affiliation with a leading brand in the industry. The current owner is retirement ready. The business promotes excellence, and delivers unparalleled service, addressing evolving market needs, and garnering unwavering community support. Consequently, the business has consistently achieved exceptional success and experienced continuous growth.

A defining attribute of this business is its unwavering loyalty and support from a multi-generational customer base comprising of tradesmen, local businesses, and general public. This loyal clientele epitomizes the trust, satisfaction, and recurring revenue that this business consistently generates. Additionally, the strategic location of this business contributes to its inherent value. Situated in a region known for its favourable cost of living, this investment presents an enticing opportunity to optimize profits while maintaining operational efficiency.

For astute investors seeking a lucrative entry into the hardware and building supply industry, or a synergistic investor looking to expand its existing business, this profitable building supplies centre in scenic British Columbia awaits your attention.

We invite qualified parties to connect with us for a comprehensive information package that subject to legitimacy of interest, and non disclosure, delves into the intricate details of this extraordinary acquisition opportunity.

KEY METRICS



29%
GROSS MARGIN



8%
OPERATING
MARGIN



9.7%
EBITDA MARGIN



27%
RETURN ON
ASSETS



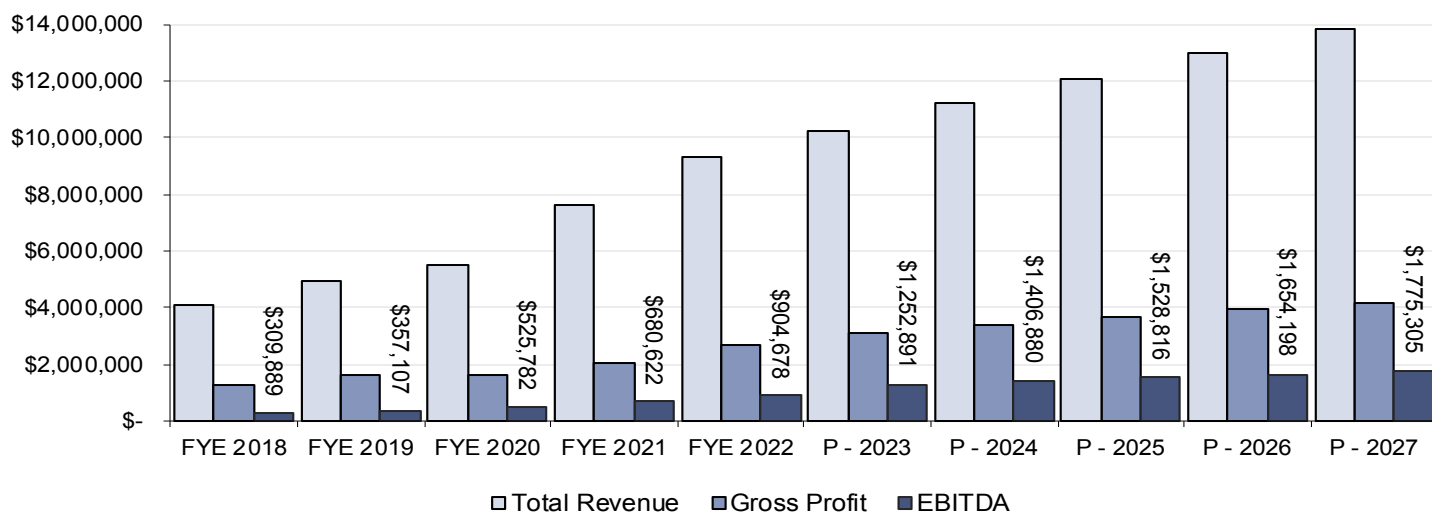
22.6%
REVENUE CAGR

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HISTORICAL AND PROJECTED FINANCIAL PERFORMANCE




HIGHLIGHTS




**OVER 4 DECADES
IN BUSINESS**




**MULTIPLE REVENUE
STREAMS**




**REPEAT CUSTOMERS
AND REVENUE**




**REGIONAL MARKET
SHARE**




**CONTINUED GROWTH
OPPORTUNITY**




**KEY STAFF IN
PLACE**




**GOOD INVENTORY
TURNOVER**



**WORKING CAPITAL
INCLUDED**



**LAND AND BUILDING
INCLUDED**



**BRAND ALLIANCE
FLEXIBILITY**

SALE INFORMATION

Type of Sale: Share Sale

ASKING PRICE: \$7,700,000

Inclusions in Asking Price:

- » Operational Balance Sheet inclusive of Normal Net Working Capital of \$2,317,000 (inclusive of Inventory)
- » All Assets of the Business – including Land and Building. Almost 3 acres of land are included in this investment opportunity.



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