

### BUSINESS FOR SALE

#### LEADING REAL ESTATE DEVELOPMENT CONSULTING FIRM

Located in Western Canada this full-service real estate development, business consulting, and project management company has been providing excellent client focused service for over three decades. The business delivers end-to-end services across the development lifecycle, including strategic planning, feasibility analysis, financial modeling, real estate acquisition, design and construction oversight, and project closeout.

With a reputation for successfully managing complex, multi-stakeholder projects, the firm is especially well-regarded for its deep engagement with non-profit organizations. This is a compelling opportunity for experienced individuals or strategic acquirers in the consulting, real estate, or project management sectors seeking a well-established platform with a strong reputation, stable revenue streams, and significant regional reach.

#### COMPANY PROFILE

Listing ID:	#25061016
Location:	Western Canada
Type of Entity:	Corporation

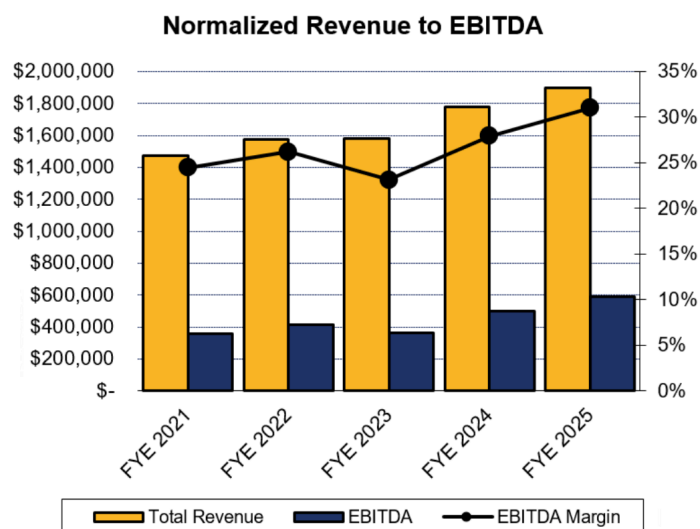
#### HIGHLIGHTS

- **Established reputation** with decades of proven success and referral-driven growth.
- **Comprehensive services** spanning all project phases.
- **Specialized expertise** in complex, mission-driven, and highly regulated projects.
- **Skilled team** with flexible transition support from current owners.
- **Diverse client base** with recurring revenue and low concentration risk.
- **Strong project pipeline** with expansion-ready premises.

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### NORMALIZED FINANCIAL SUMMARY



	NORMALIZED REVENUES	EBITDA
FYE 2025	\$ 1,898,574	\$ 588,820
FYE 2024	\$ 1,779,265	\$ 492,840
FYE 2023	\$ 1,582,041	\$ 365,825
FYE 2022	\$ 1,572,683	\$ 412,139
FYE 2021	\$ 1,470,337	\$ 359,627

The company has maintained strong utilization (i.e. proportion of hours billable) of over 80% from FYE 2021 through FYE 2025, with most years exceeding 85%. This consistent productivity, along with steadily increasing charge out rates, has contributed to continued revenue and earnings growth.

### SALE INFORMATION

**Type of Sale:** Share/Stock Sale

The Seller is seeking value considerations in the range of 4.5x Trailing Twelve Months Adjusted EBITDA.



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