

BUSINESS FOR SALE

Project Rocksteady - Specialized Concrete Construction Services Contractor

A Western Canada-based specialty concrete construction and technical services contractor providing installation, repair, and diagnostic solutions for commercial, industrial, institutional, and infrastructure projects. With complementary capabilities including structural assessment, scanning, selective demolition, concrete repair and strengthening, the business helps clients simplify coordination, reduce risk, and keep technically demanding projects on schedule.

The business maintains longstanding relationships with general contractors, construction managers, infrastructure and institutional asset owners, property developers, and the public sector. Demand spans multiple stages of the asset lifecycle including new construction, maintenance, and retrofit. Ongoing compliance with customer qualification, safety, training, and documentation requirements supports participation in major projects while contributing to a high level of repeat business.

Following several years of sustained growth, management has invested significantly in operational infrastructure. Formalized systems, project controls, safety programs, and delegated management responsibilities have established a scalable operating platform positioned for continued growth.

COMPANY PROFILE

Listing ID:	26061021
Location:	Western Canada
Type of Entity:	Corporation

HIGHLIGHTS

- 70% repeat revenue generated from existing customer relationships.
- Approved vendor status with major infrastructure and institutional organizations.
- Engineering-informed operations for technically demanding projects.
- Specialized equipment ownership supporting in-house project execution.
- Diversified exposure across multiple construction sectors.
- Scalable operating infrastructure built to support continued growth.

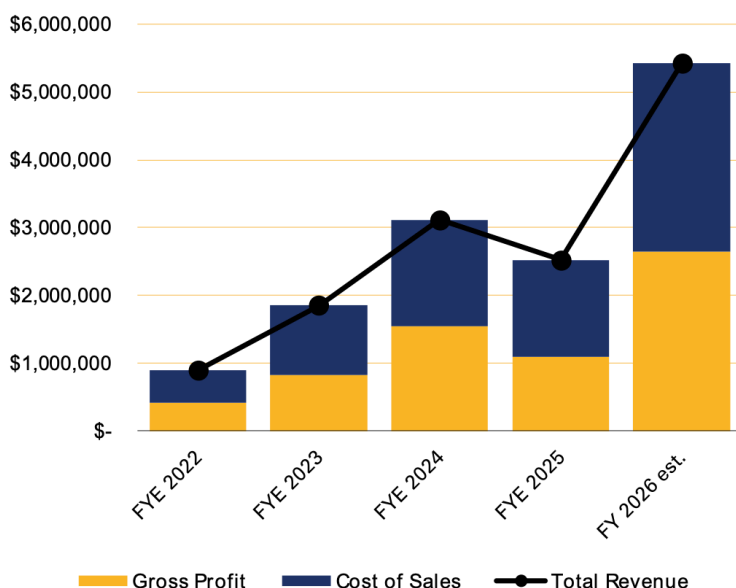
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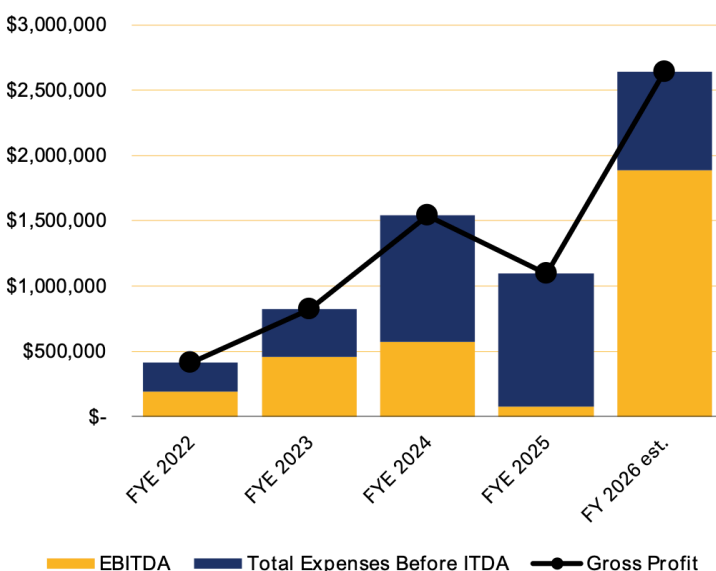
SUMMARY OF HISTORICAL PERFORMANCE IN CAD

Following a period of rapid growth, management prioritized investment in operational infrastructure and organizational scalability over pursuit of near-term revenue during FY 2025, with FY 2026 results demonstrating the benefits of these initiatives.

Normalized Revenue to Gross Profit



Normalized Gross Profit to EBITDA



Revenue: \$5,423,000 (estimated for FYE 2026)

EBITDA: \$1,888,000 (estimated for FYE 2026)

EBITDA Margin: 34.8% (estimated for FYE 2026)

SALE INFORMATION

Type of sale: Share/Stock sale.

Valuation: The Shareholders are seeking valuation proposals as a multiple of Trailing Twelve Month (TTM) Normalized EBITDA.



Vancouver, Toronto, Victoria, and Kelowna

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