

BUSINESS FOR SALE

WHOLESALE FOOD DISTRIBUTION BUSINESS

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|-----------------|--------------------|
| Listing ID: | 23111004 |
| Location: | Lower Mainland, BC |
| Type of Entity: | BC Corporation |
| NAICS: | 413110 |



An opportunity to acquire a wholesale food distribution business



BUSINESS OVERVIEW

This wholesale food distribution company is dedicated to providing a wide range of high-quality food products to businesses in the food service and retail sectors. The business has enjoyed consistent year over year profitability due to well-established relationships with top quality supply partners.

This business and its dedicated team of experienced professionals prides itself on an extensive product portfolio catering to businesses throughout BC and Alberta, ensuring the efficient handling, storage and transportation of food products maintaining freshness and quality.

The company's reputation is built upon superior customer service and recognised for its quality of goods provided in a timely manner to its loyal customer base.

Whether looking at growth through acquisition for an already established business or as an entrepreneur seeking entry into an essential service industry, this business provides that unique opportunity.

FINANCIALS

| YEAR | REVENUE | EBITDA |
|----------------------|-------------|-----------|
| FYE 2024 EST* | \$6,796,000 | \$458,000 |
| FYE 2023 | \$6,686,000 | \$454,000 |
| FYE 2022 | \$7,348,000 | \$465,000 |
| FYE 2021 | \$7,048,000 | \$437,000 |
| FYE 2020 | \$6,864,000 | \$442,000 |

*6 months

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HIGHLIGHTS



SALE INFORMATION

Type of Sale: Share Sale

A managed transaction process will be held, with a minimum expectation of value consideration of 4-4.5 x normalized earnings (3 Yr. average)

Inclusions in Asking Price: Operational Balance Sheet inclusive of a required level of Normal Net Working Capital, including saleable Inventory, assets, and goodwill.



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