

BUSINESS FOR SALE

MEDICAL SUPPORT PRODUCTS MANUFACTURING AND WHOLESALE DISTRIBUTION BUSINESS

Listing ID:	2391001
Location:	Greater Vancouver, BC
Type of Entity:	BC Corporation
NAICS:	339110 + 417930



An opportunity to acquire a profitable, long-established Canadian business in the dynamic healthcare industry.

BUSINESS OVERVIEW

The company manufactures and sells a diverse range of medical support products under its own brand, and is an authorized distributor for more than 20 other leading international brands, including materials and clinical supplies.

With a loyal customer base, a reputation for excellence and dependability, and a portfolio of more than 1,000 innovative products, this business is poised for transformation by a purchaser who can capitalize on growth opportunities both domestically and internationally.

The seller has extensive proprietary knowledge of their products and market, which they will transfer to ensure a smooth transition to new ownership.

This business aligns financial success with the fulfillment of contributing to the well-being of countless individuals in a national market. Ideal buyers will be established players in the medical product sector looking to expand, or entrepreneurs with a desire to make a meaningful impact in the ever-evolving healthcare landscape.

KEY METRICS



FY 2022 REVENUE

\$2,825,000



1500+
RANGE OF
PRODUCTS



FY 2022
GROSS MARGIN

35.8%



EBITDA

\$260,000



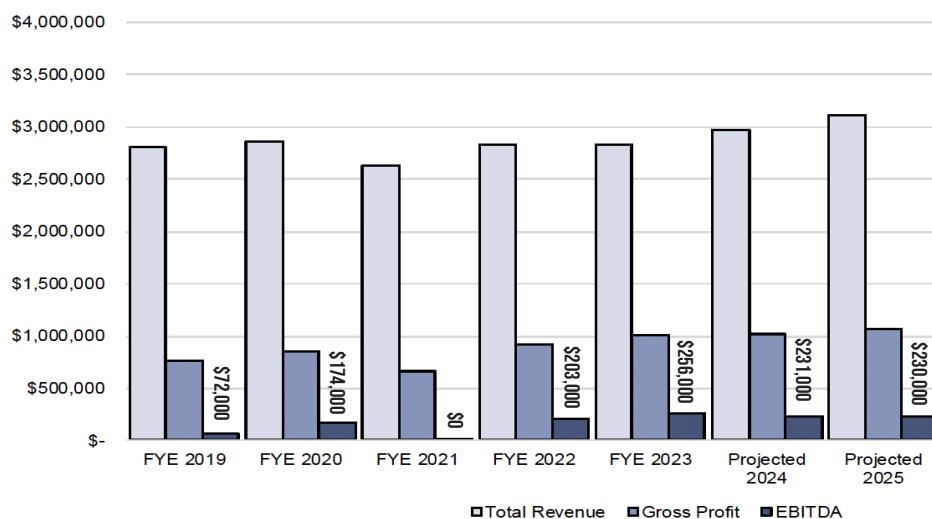
EBITDA MARGIN

9.1%

BUSINESS FOR SALE

MEDICAL SUPPORT PRODUCTS MANUFACTURING AND WHOLESALE DISTRIBUTION BUSINESS

HISTORICAL AND PROJECTED FINANCIAL PERFORMANCE



HIGHLIGHTS

1500+
RANGE OF PRODUCTS

**BRAND WELL RECOGNIZED
BY MEDICAL PROFESSIONALS**

**FULLY STAFFED
WITH SKILLED SALES,
PRODUCTION AND ADMIN TEAM**

**DIVERSE CUSTOMER BASE
NO CONCENTRATION**

**DIVERSE SUPPLIER BASE
NO CONCENTRATION**

**CONVENIENT LOCATION
CLOSE TO MAJOR TRANSPORT
ROUTES**

**PREMISES OWNED
BY VENDORS, WILLING TO
OFFER COMPETITIVE LEASE**

**LICENSED
HEALTH CANADA CLASS 1
MEDICAL DEVICE
ESTABLISHMENT**

SALE INFORMATION

Type of Sale: Share Sale

ASKING PRICE: \$975,000

Inclusions in Asking Price:

- Operational Balance Sheet inclusive Normal Net Working Capital, including Inventory
- All Capital Assets of the Company including furniture, fixtures, leasehold improvements, office equipment and manufacturing equipment
- Goodwill



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